

ANDREW YULE & COMPANY LIMITED
(A Government of India Enterprise)
8, Dr.Rajendra Prasad Sarani, Kolkata-700 001
CIN - L63090WB1919GOI003229
[Recruitment Advertisement No. 2023/06]

THE COMPANY:

Andrew Yule & Company Limited (AYCL) is engaged in the manufacture, sales and servicing of various industrial products like Transformers, industrial fans etc. The Company also has fifteen tea gardens under its control. AYCL became a Government of India Enterprise in 1979. The Company today is a multi-product, multi-unit Company having three Operating Divisions namely, Engineering, Electrical and Tea Division and one service Division viz. General Division.

Applications are hereby invited from suitable candidates for the following post on Contractual Basis in Engineering Division of the Company. Candidates having requisite qualification and experience as indicated below may apply accordingly:

Post Code No.	Division / Department, Location	Position & Equivalent Grade & Period of engagement, No of Post	Qualification Required	Min. Post Qualification Exp.	Gross Consolidated Pay & Allowance	Max Age (Yrs.)
2023/06/05.	Engineering Division. Nadia, WB.	Engineer / Asst. Manager (Sales & Marketing). Grade E1/E2 05 years 02 posts	Bachelor Degree in Mechanical Engineering Candidate having additional qualification of Post Graduate Degree or Diploma in Management from UGC / AICTE approved Institutions will be preferred.	Minimum 02 Years for Engineer in Grade E1 and 03 Years for Assistant Manager in Grade E2 in the same field. Candidates having exposure in sale of Industrial Fans and Marketing of the related product will be preferred.	Consolidated sum of approximately Rs. 0.60/ 0.75 lakh per month plus conveyance and mobile reimbursement equivalent to Grade E1/E2.	32/37

ELIGIBILITY CRITERIA:

1. Engineer Grade /Assistant Manager (Sales & Marketing) on Contractual basis for 05 (Five) years in Grade equivalent to E1/E2 :

The ideal candidate should be having Degree in Mechanical Engineering. The candidate should have minimum 02 / 03 years post qualification experience having exposure to sale of Industrial Fans and Marketing of the related product will be preferred. While excellent organizational and communication skills are essential, working Knowledge of computers is a pre-requisite for the Job. Appointment will be on Contractual basis for an initial period of 05 years which could be renewed thereafter for a further period of 05 years or up to superannuation whichever is earliest based on performance and need of the Company.

JOB DESCRIPTION:

The brief job description includes:

- (1) Generate high-quality sales leads for industrial fans and follow up after initial meeting.
- (2) Acquire new customers from winning them over from competitors and discovering new opportunities.

- (3) Experience in steel industry, cement sector, chemical plants, fertilizer sector, captive power plants and association with leading EPC contractors specially from southern region will be an added advantage.
- (4) Excellent negotiations, written and oral communication skills.
- (5) Exposure to retrofit of fans / replacement and getting more spare business in various sectors, proposal Engineering, Sales & Marketing of the Industrial Fan & Blower.
- (6) Study of Enquiry and preparation of proposal based on the selection of fan and offer submission.
- (7) Interaction with customer for clarification regarding the inquiry and submission of offer thereof.
- (8) Interaction with Vendor for getting offer for spares and other allied components.

Approximate CTC:

Rs. 8.30 lakh/10.32 lakh per annum (including, conveyance, mobile reimbursement, as applicable for equivalent Grade E1/E2 and PF contribution & Gratuity) as per act:

The consolidated sum of Rs. 0.60/0.75 lakh per month will be paid for grade E1/E2 respectively. The DA will be on IDA pattern and will be revised quarterly. The incumbent will be entitled to other allowance /benefits (including Conveyance, mobile reimbursement as per rule of the Company and PF, Gratuity as per applicable Acts). Apart from the above the incumbent will not be entitled to any other allowances, benefits and reimbursements as are enjoyed by employees in the regular employment of the Company. In case the candidate is required to undertake an official tour for the said assignment, the expenses incurred for the said tour, will be reimbursed at actuals, as per Travelling & Daily Allowance Rule applicable for employees in equivalent Grade subject to approval of the Competent Authority. Applicable deduction like employee contribution to PF and taxes will be deducted as applicable.

How to Apply:

- a. Candidates satisfying the conditions of eligibility criteria shall apply on-line through the Company's website www.andrewyule.com -> career opportunity -> online submission of application-> Advt. No. 2023/06/05 -> Apply Now.
- b. No other mode of submission of application is allowed.
- c. Before applying on-line, a candidate must have a PAN /Aadhaar card, an active email ID and a mobile phone number which must remain valid for at-least a twelve-month period for future communication (including issue of call letters).
- d. The candidate should have scanned copy of Latest passport size photograph in JPG/JPEG format (size not exceeding 1 MB) ready for uploading before applying on-line.
- e. Queries, if any, may be addressed to the following e-mail id pna@andrewyule.com.
- f. AYCL shall not be responsible, if candidates fill up their details wrongly and consequently their application is rejected.

Other Conditions:

- (i) This is not a regular employment and does not entitle any privilege or benefit of regular employment. It is only a contractual employment on fixed term basis.
- (ii) At no point, the claim for regular employment shall be entertained.

- (iii) The tenure of appointment is initially for a period of 05 (Five) years and will be terminated automatically after expiry of 05 (Five) Years. However, the period of contractual engagement can be reduced/ terminated at any time due to unsatisfactory performance of the individual.
- (iv) The contract may be renewed at the discretion of the Management based on satisfactory performance of the candidate and subsequent requirement of the Company.
- (v) Monthly consolidated remuneration only will be paid during the period of the contract. Applicable taxes will be deducted as applicable.
- (vi) The date of determining the upper age limit, qualification and experience shall be the date of publishing of advertisement.
- (vii) Reservation for SC/ST/OBC/minority/differently-abled persons/EWS applies as per guidelines of the Union Government.
- (viii) Documents in support of experience, qualification etc. is required to be produced in original for verification at the time of interview. If any of the documents are not produced by the Candidate at the time of interview for verification and ascertaining their eligibility, then he or she will not be allowed to appear for the interview.
- (ix) Candidate will not be provided TA/DA for attending the interview.
- (x) The Company reserves the right to shortlist the candidates based on parameters decided by the Company and no clarification in this regard will be entertained at any stage.
- (xi) The Company reserves the right to cancel the entire recruitment process at any time without assigning any reason whatsoever.
- (xii) No correspondence will be entertained with the candidates not selected for interview.
- (xiii) Misrepresentation or falsification of facts detected at any stage of the selection process or instances of misconduct/misbehaviour at any stage during selection shall result in cancellation of candidature without any notice and no correspondence in this regard shall be entertained.
- (xiv) The candidates meeting the eligibility criteria need only apply. The candidates will be required to produce the original documents in support of qualification, experience and age at the time of interview.
- (xv) The candidates working with Govt. Departments, statutory corporations, Public Sector Enterprises should apply strictly through proper channel and must enclose a No Objection Certificate while sending the Application. The No Objection Certificate may also be produced before the interview, if not enclosed with the Application. However, in the event of difficulty, they may apply directly and produce the relieving order from their Organization in the event of selection.

- (xvi) Applications that are incomplete, not in prescribed format, not legible, shall be summarily rejected without assigning any reason and no correspondence in this regard shall be entertained.
- (xvii) Company takes no responsibility to collect any certificate/ documents sent separately.
- (xviii) Candidates are advised to carefully read the full advertisement for details of eligibility criteria before submission of application. Multiple applications from the same person against a post are not permitted and such applications are liable to be rejected.
- (xix) Mere submission of application and fulfilling the eligibility criteria gives no right to appear for interview and/or employment. The management reserves the right to short list the candidates for Interview. No correspondence shall be entertained about the outcome of the application.
- (xx) The candidate fulfilling the criteria should submit only one application against his or her name. Management reserves the right to select the candidate in the post mentioned above.
- (xxi) Selection of candidates will be through interview/any other method as may be decided by the Management.
- (xxii) The company reserves the right to reject all or any of the applications received without assigning any reason thereof.
- (xxiii) The Company reserves the right to relax (enhance) the maximum age limit for outstanding candidates depending on the need.
- (xxiv) Circumstances warranting the incumbent may be selected at a grade one step below.
- (xxv) The selected candidates may be transferred and placed anywhere in India and transfer is a service condition.
- (xxvi) Any update, corrigendum etc. of this advertisement shall be posted at Company's website - www.andrewyule.com only. Hence candidates are requested to regularly check the website.
- (xxvii) The number of vacancies is indicative. The company reserves the right to increase or decrease the number of vacancies purely on need basis at any point of time.
- (xxviii) Panel may be drawn from the recruitment process which will be valid for one year and it may be used to fill up vacancies arising subsequently in the said posts. This is only indicative.
- (xxix) The email id and mobile number given in the application form will be used for further communication in this regard.
- (xxx) Any dispute with regard to the recruitment against this advertisement shall be under the legal jurisdiction of Kolkata (West Bengal) only.

Interested candidates may apply online through the link given in the website www.andrewyule.com on or before October 24, 2023.

Important Dates:

- 1) Opening date of application : October 04, 2023
- 2) Last date of receipt of application : October 24, 2023

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