

## Bid Document

Bid Details	
<b>Bid End Date/Time</b>	10-01-2023 13:00:00
<b>Bid Opening Date/Time</b>	10-01-2023 13:30:00
<b>Bid Offer Validity (From End Date)</b>	60 (Days)
<b>Ministry/State Name</b>	Ministry Of Heavy Industries And Public Enterprises
<b>Department Name</b>	Department Of Heavy Industry
<b>Organisation Name</b>	Andrew Yule Company Limited
<b>Office Name</b>	Chennai
<b>Total Quantity</b>	52
<b>Item Category</b>	Service provider for Liaisoning with KPTCL projects for 10 MVA, 110 KV class transformers (Q3) , Service provider for Liaisoning with KPTCL projects for 31.5 MVA, 66 KV class transformers (Q3) , Service provider for Liaisoning with KPTCL projects for 20 MVA, 110 KV class transformers (Q3)
<b>Minimum Average Annual Turnover of the bidder (For 3 Years)</b>	46 Lakh (s)
<b>Years of Past Experience Required for same/similar service</b>	3 Year (s)
<b>MSE Exemption for Turnover</b>	Yes
<b>Startup Exemption for Turnover</b>	Yes
<b>Document required from seller</b>	Experience Criteria,Past Performance,Bidder Turnover *In case any bidder is seeking exemption from Experience / Turnover Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer
<b>Past Performance</b>	10 %
<b>Bid to RA enabled</b>	Yes
<b>RA Qualification Rule</b>	H1-Highest Priced Bid Elimination
<b>Type of Bid</b>	Two Packet Bid
<b>Primary product category</b>	Service provider for Liaisoning with KPTCL projects for 31.5 MVA, 66 KV class transformers
<b>Time allowed for Technical Clarifications during technical evaluation</b>	2 Days
<b>Evaluation Method</b>	Total value wise evaluation

### EMD Detail

Advisory Bank	State Bank of India
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EMD Amount	46500
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**ePBG Detail**

Advisory Bank	State Bank of India
ePBG Percentage(%)	3.00
Duration of ePBG required (Months).	12

(a). EMD EXEMPTION: The bidder seeking EMD exemption, must submit the valid supporting document for the relevant category as per GeM GTC with the bid. Under MSE category, only manufacturers for goods and Service Providers for Services are eligible for exemption from EMD. Traders are excluded from the purview of this Policy.

(b). EMD & Performance security should be in favour of Beneficiary, wherever it is applicable.

**Beneficiary:**

ANDREW YULE & COMPANY LTD  
 CHENNAI, Department of Heavy Industry, ANDREW YULE COMPANY LIMITED, Ministry of Heavy Industries and Public Enterprises  
 (Electrical Chennai Operations)

**Splitting**

Splitting Applied	Yes
Maximum No. Of Bidders Amongst Which Order May Be Split	2

**MII Purchase Preference**

MII Purchase Preference	Yes
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**MSE Purchase Preference**

MSE Purchase Preference	Yes
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1. If the bidder is a Micro or Small Enterprise as per latest definitions under MSME rules, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria" subject to meeting of quality and technical specifications. If the bidder is OEM of the offered products, it would be exempted from the "OEM Average Turnover" criteria also subject to meeting of quality and technical specifications. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer.
2. If the bidder is a Startup, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria" subject to their meeting of quality and technical specifications. If the bidder is OEM of the offered products, it would be exempted from the "OEM Average Turnover" criteria also subject to meeting of quality and technical specifications. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer.
3. The minimum average annual financial turnover of the bidder during the last three years, ending on 31st March of the previous financial year, should be as indicated above in the bid document. Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the bidder is less than 3-year-old, the average turnover in respect of the

completed financial years after the date of constitution shall be taken into account for this criteria.

4. Experience Criteria: In respect of the filter applied for experience criteria, the Bidder or its OEM {themselves or through reseller(s)} should have regularly, manufactured and supplied same or similar Category Products to any Central / State Govt Organization / PSU / Public Listed Company for number of Financial years as indicated above in the bid document before the bid opening date. Copies of relevant contracts to be submitted along with bid in support of having supplied some quantity during each of the Financial year. In case of bunch bids, the category of primary product having highest value should meet this criterion.

5. Preference to Make In India products (For bids < 200 Crore):Preference shall be given to Class 1 local supplier as defined in public procurement (Preference to Make in India), Order 2017 as amended from time to time and its subsequent Orders/Notifications issued by concerned Nodal Ministry for specific Goods/Products. The minimum local content to qualify as a Class 1 local supplier is denoted in the bid document. If the bidder wants to avail the Purchase preference, the bidder must upload a certificate from the OEM regarding the percentage of the local content and the details of locations at which the local value addition is made along with their bid, failing which no purchase preference shall be granted. In case the bid value is more than Rs 10 Crore, the declaration relating to percentage of local content shall be certified by the statutory auditor or cost auditor, if the OEM is a company and by a practicing cost accountant or a chartered accountant for OEMs other than companies as per the Public Procurement (preference to Make-in -India) order 2017 dated 04.06.2020. Only Class-I and Class-II Local suppliers as per MII order dated 4.6.2020 will be eligible to bid. Non - Local suppliers as per MII order dated 04.06.2020 are not eligible to participate. However, eligible micro and small enterprises will be allowed to participate .In case Buyer has selected Purchase preference to Micro and Small Enterprises clause in the bid, the same will get precedence over this clause.

6. Purchase preference to Micro and Small Enterprises (MSEs): Purchase preference will be given to MSEs as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small and Medium Enterprises and its subsequent Orders/Notifications issued by concerned Ministry. If the bidder wants to avail the Purchase preference, the bidder must be the manufacturer of the offered product in case of bid for supply of goods. Traders are excluded from the purview of Public Procurement Policy for Micro and Small Enterprises. In respect of bid for Services, the bidder must be the Service provider of the offered Service. Relevant documentary evidence in this regard shall be uploaded along with the bid in respect of the offered product or service. If L-1 is not an MSE and MSE Seller (s) has/have quoted price within L-1+ 15% (Selected by Buyer)of margin of purchase preference /price band defined in relevant policy, such Seller shall be given opportunity to match L-1 price and contract will be awarded for 25%(selected by Buyer) percentage of total QUANTITY.

7. Past Performance: The Bidder or its OEM {themselves or through re-seller(s)} should have supplied same or similar Category Products for 10% of bid quantity, in at least one of the last three Financial years before the bid opening date to any Central / State Govt Organization / PSU / Public Listed Company. Copies of relevant contracts (proving supply of cumulative order quantity in any one financial year) to be submitted along with bid in support of quantity supplied in the relevant Financial year. In case of bunch bids, the category related to primary product having highest bid value should meet this criterion.

8. Reverse Auction would be conducted amongst all the technically qualified bidders except the Highest quoting bidder. The technically qualified Highest Quoting bidder will not be allowed to participate in RA. However, H-1 will also be allowed to participate in RA in following cases:

- i. If number of technically qualified bidders are only 2 or 3.
- ii. If Buyer has chosen to split the bid amongst N sellers, and H1 bid is coming within N.
- iii. In case Primary product of only one OEM is left in contention for participation in RA on elimination of H-1.
- iv. If L-1 is non-MSE and H-1 is eligible MSE and H-1 price is coming within price band of 15% of Non-MSE L-1
- v. If L-1 is non-MII and H-1 is eligible MII and H-1 price is coming within price band of 20% of Non-MII L-1

## **Service Provider For Liaisoning With KPTCL Projects For 10 MVA, 110 KV Class Transformers ( 20 pieces )**

**(Minimum 50% and 20% Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)**

Brand Type	Unbranded
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### **Technical Specifications**

Buyer Specification Document	<a href="#">Download</a>
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**Consignees/Reporting Officer and Quantity**

S.No.	Consignee/Reporting Officer	Address	Quantity	Delivery Days
1	Tamilselvan	600096,no 5/346 old mahabalipuram road perungudi	20	180

**Service Provider For Liaisoning With KPTCL Projects For 31.5 MVA, 66 KV Class Transformers ( 20 pieces )**

(Minimum 50% and 20% Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)

Brand Type	Unbranded
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**Technical Specifications**

Buyer Specification Document	<a href="#">Download</a>
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**Consignees/Reporting Officer and Quantity**

S.No.	Consignee/Reporting Officer	Address	Quantity	Delivery Days
1	Tamilselvan	600096,no 5/346 old mahabalipuram road perungudi	20	180

**Service Provider For Liaisoning With KPTCL Projects For 20 MVA, 110 KV Class Transformers ( 12 pieces )**

(Minimum 50% and 20% Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)

Brand Type	Unbranded
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**Technical Specifications**

Buyer Specification Document	<a href="#">Download</a>
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## Consignees/Reporting Officer and Quantity

S.No.	Consignee/Reporting Officer	Address	Quantity	Delivery Days
1	Tamilselvan	600096,no 5/346 old mahabalipuram road perungudi	12	180

## Buyer Added Bid Specific Terms and Conditions

### 1. Generic

OPTION CLAUSE: The Purchaser reserves the right to increase or decrease the quantity to be ordered up to 25 percent of bid quantity at the time of placement of contract. The purchaser also reserves the right to increase the ordered quantity by up to 25% of the contracted quantity during the currency of the contract at the contracted rates. Bidders are bound to accept the orders accordingly.

### 2. Certificates

Bidder's offer is liable to be rejected if they don't upload any of the certificates / documents sought in the Bid document, ATC and Corrigendum if any.

### 3. Buyer Added Bid Specific ATC

Buyer Added text based ATC clauses

It is to be noted that as per General Terms & Conditions of GeM, quoted rates in bid/RA are inclusive of taxes, freight, insurance etc. If any bidder mentions extra GST, freight, insurance in technical bid/catalogue, this shall not be considered valid and no further clarifications shall be sought thereof.

## Disclaimer

The additional terms and conditions have been incorporated by the Buyer after approval of the Competent Authority in Buyer Organization, whereby Buyer organization is solely responsible for the impact of these clauses on the bidding process, its outcome, and consequences thereof including any eccentricity / restriction arising in the bidding process due to these ATCs and due to modification of technical specifications and / or terms and conditions governing the bid. Any clause(s) incorporated by the Buyer regarding following shall be treated as null and void and would not be considered as part of bid:-

1. Definition of Class I and Class II suppliers in the bid not in line with the extant Order / Office Memorandum issued by DPIIT in this regard.
2. Seeking EMD submission from bidder(s), including via Additional Terms & Conditions, in contravention to exemption provided to such sellers under GeM GTC.
3. Publishing Custom / BOQ bids for items for which regular GeM categories are available without any Category item bunched with it.
4. Creating BoQ bid for single item.
5. Mentioning specific Brand or Make or Model or Manufacturer or Dealer name.
6. Mandating submission of documents in physical form as a pre-requisite to qualify bidders.
7. Floating / creation of work contracts as Custom Bids in Services.
8. Seeking sample with bid or approval of samples during bid evaluation process.
9. Mandating foreign / international certifications even in case of existence of Indian Standards without specifying equivalent Indian Certification / standards.
10. Seeking experience from specific organization / department / institute only or from foreign / export

experience.

11. Creating bid for items from irrelevant categories.
12. Incorporating any clause against the MSME policy and Preference to Make in India Policy.
13. Reference of conditions published on any external site or reference to external documents/clauses.
14. Asking for any Tender fee / Bid Participation fee / Auction fee in case of Bids / Forward Auction, as the case may be.

Further, if any seller has any objection/grievance against these additional clauses or otherwise on any aspect of this bid, they can raise their representation against the same by using the Representation window provided in the bid details field in Seller dashboard after logging in as a seller within 4 days of bid publication on GeM. Buyer is duty bound to reply to all such representations and would not be allowed to open bids if he fails to reply to such representations.

[This Bid is also governed by the General Terms and Conditions](#)

In terms of GeM GTC clause 26 regarding Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws.

**---Thank You---**

**ANDREW YULE & COMPANY LIMITED  
(A Government of India Enterprise)  
Electrical, Chennai Operation  
5/346 OLD MAHABALIPURAM ROAD  
PERUNGUDI, CHENNAI: 600 096**

**TENDER DOCUMENT FOR SERVICE PROVIDER FOR LIAISONING  
WORK TO KPTCL PROJECTS FOR SUPPLY OF TRANSFORMERS**

Service provider required for liaisoning work to KPTCL projects for supply of Transformers for the following jobs,

<b><u>DESCRIPTION</u></b>	<b><u>QUANTITY</u></b>
1) 10 MVA, 110 KV class Transformers	20 Nos
2) 31.5 MVA, 66 KV class Transformers	20 Nos
3) 20 MVA, 110 KV class Transformers	12 Nos

The detailed scope of work is as per Annexure III

The bidder has to quote their service charges in lump sum per job.

Any clarification or additional information if required, the tenderer should call on us to get those things clarified.

**The following documents are to be uploaded online at GeM portal**

1. EMD : Rs. 46,500/= \*  

\* Bidders may request for exemption from submitting EMD (Refer details given in General terms & conditions)
2. Bidders should have a minimum turnover of Rs: 46 lakhs per annum in last three financial years. Proof (P & I Account) to be uploaded.
3. The bidders should have minimum 3 years experience in similar work. As a proof of experience order / performance certificate for minimum 5 Nos of jobs in last three financial years should be uploaded.

**OFFERS RECEIVED WITHOUT ANY OF THE ABOVE WILL BE REJECTED**



**GENERAL & TERMS AND CONDITIONS**

- 1) EMD: Rs. 46,500.00 (Rupees Forty six thousand five hundred only), should be paid by way of RGTS/ NEFT.

For bidders already enlisted with AYCL- Chennai-Operation, having outstanding amount more than the EMD amount or who have already submitted the EMD against our earlier tenders or those who have security deposit with Andrew Yule may apply for adjustment of the same.

Bidders who are MSMED units may apply for exemption from furnishing EMD by making a specific request in writing and enclosing the necessary document in support of the same.

If reason for non-submission of EMD or adjustment against the outstanding balance for EMD is not mentioned in Techno-commercial bid of tender, the tender will be rejected.

**Distribution of Tender quantity among all the qualified bidders**

The tender quantity will be split among bidders (maximum 2 bidders) as follows.

- a) If a bidder (among L2, L3,L4, etc) agrees to match the RA L1 bidders price then tender quantity will be split as follows

L1 bidder will get 70% of Tender quantity

Other bidder who agreed to match the RA L1 landed price will get 30 % of Tender quantity

**2) THE RIGHTS OF THE COMPANY**

We reserve the right to accept or reject any or all the tenders or to waive any informality, minor deviation or omission without assigning any reasons whatsoever.

Short Closure of Contract: We reserves the right to short close the contract at any point of time during validity of the contract with suitable prior notice to the bidders / vendors

Our Bank details for making RTGS payment.

<b>Bank Name and Address</b>	<b>KARUR VYSYA BANK CHENNAI ADYAR BRANCH NO.37, FIRST AVENUE, NEAR PADMA PRIYA HOSPITAL, INDIRA NAGAR,ADYAR CHENNAI 600 020</b>
<b>IFSC Code</b>	<b>KVBL0001257</b>
<b>Account No</b>	<b>1257223000000164</b>
<b>Account Name</b>	<b>ANDREW YULE &amp; COMPANY LIMITED</b>

## **ANNEXURE -III**

### **SCOPE OF WORK**

Service provider for liaisoning with KPTCL has to execute the work as detailed below,

- 1) Follow up with customer to get inspectors allotment from KPTCL zonal office and head office for arranging stage inspections.
- 2) Follow up with customer to get inspectors allotment from KPTCL zonal office and head office for arranging final inspection.
- 3) Submission of test reports & getting test report approval from customer.
- 4) Getting dispatch instructions from customer.

All incidental expenditure & follow up for above works are to bidders account.

Payment will be made transformer wise after final receipt of payment from KPTCL customer.

Any clarification or additional information if required, the tenderer should call on us to get those things clarified.

#### **Contact details:**

Mr. Rajesh –Manager (Sales & Marketing)  
Email id: rajesh@andrewyule.com  
Contact no: 9585726887

Mr. Jatin–Manager (Sales & Marketing)  
Email id: jatin@andrewyule.com  
Contact no: 9585727017