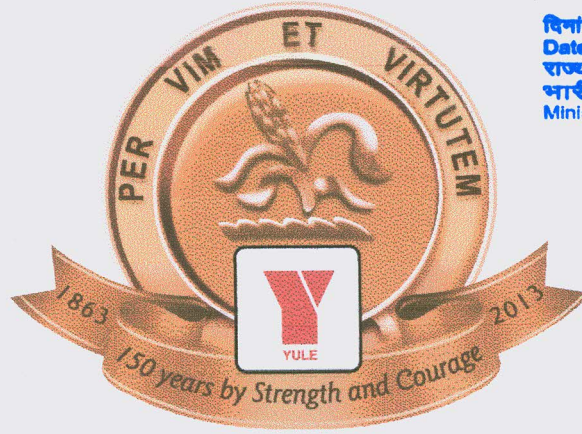


लोक/राज्य सभा के पटल पर रखे जाने के लिए  
To be laid on the table of Lok/Rajya Sabha  
अभिप्रमाणित / AUTHENTICATED

दिनांक  
Date  
राज्य मंत्री/MOS  
भारी उद्योग एवं लोक उद्यम मंत्रालय  
Ministry of Heavy Industries of Public Enterprises

*Babul*

बाबुल सुप्रियो  
Babul Supriyo



# MEMORANDUM OF UNDERSTANDING

BETWEEN

**GOVERNMENT OF INDIA  
DEPARTMENT OF HEAVY INDUSTRY  
MINISTRY OF HEAVY INDUSTRIES  
& PUBLIC ENTERPRISES**

AND

**ANDREW YULE & CO. LTD.**

**YEAR 2016-17**

**MOU TARGET FOR 2016-17 : ANDREW YULE & CO. LTD.**  
**FORM-1 PART-A**

Sl. No.	Evaluation Criteria	Unit	Weight	2016-17 MOU Target					
				Excellent (100)	V. Good (80)	Good (60)	Fair (40)	Poor (20)	
[i]	<u>Capacity Utilization</u>								
	a) Tea Production	Lac Kg	6	116	110	108	106	104	
	b) Production of Transformer (Electrical Division)	MVA	4	1300	1200	1100	1000	900	
[ii]	<u>Efficiency Parameters (Physical Operations)</u>								
	A) <u>Productive efficiency</u>								
	a) Increase in Productivity at Tea Gardens over Previous Year	%	3	1.0	0.8	0.6	0.4	0.2	
	b) Increase in % of Made Tea from Green leaf over Previous Year	%	3	1.40	1.20	1.00	0.80	0.60	
	c) Additional Replantation in Tea Estate	Hectare	4	110	108	106	102	100	
	B) <u>Technology up-gradation</u>								
	Upgradation of Technology for Production of 100 KVA 5-star rating Amorphos Core Transformer after CPRl certification for Commercial use - 1st Billing	Date	5	28/02/2017	07/03/2017	15/03/2017	22/03/2017	31/03/2017	
	C) <u>Research &amp; Development</u>								
[iii]	<u>Leveraging Net Worth</u>								
	Development of Tube Axial Fans for commercial use - 1st Billing	Date	5	15/02/2017	28/02/2017	07/03/2017	15/03/2017	31/03/2017	
	CAPEX (Attached Annexure-A)	Rs Cr.	15	10.30	8.00	7.50	7.00	6.50	
[iv]	<u>Monitoring Parameter</u>								
	Percentage of value of CAPEX contracts/projects running/completed during the year without time/cost overrun to total value of CAPEX contracts running/completed during the year.	%	5	100	90	80	70	60	
[v]	<u>Turnover for Operations</u>								
	Revenue from Operations (Net of excise duty)	Rs. In Cr.	5	417	397	377	358	340	
[vi]	<u>Operating Profit/Surplus</u>								
	Reduction in Losses (excluding Other Income, Extraordinary and Exceptional Items) over the previous year	%	10	100	80	70	60	50	

**MoU 2016-17**  
**Approved by IMC**  
*Signed [Signature]*

