

## ANDREW YULE &amp; COMPANY LIMITED

[A Government of India Enterprise]

Regd. Office : "Yule House", 8, Dr. Rajendra Prasad Sarani, Kolkata-700001

## UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2012

[₹ in lac]

Particulars	3 months	Preceding	Corresponding	Year to	Year to	Previous
	ended 31.03.2012	3 months ended 31.12.2011	3 months ended in the previous year 31.03.2011	date figures for current period ended 31.03.2012	date figures for the previous year ended 31.03.2011	year ended 31.03.2011
					[Audited]	[Audited]
[1] Income from operations						
[a] Net sales/income from operations (Net of excise duty)	8004.64	6872.29	5729.01	26680.15	23211.70	23211.70
[b] Other operating income	1117.00	517.20	444.90	1885.25	1779.60	1779.60
Total income from operations (net)	9121.64	7389.49	6173.91	28565.40	24991.30	24991.30
[2] Expenses						
[a] Cost of materials consumed	3409.32	2261.67	2348.03	11337.27	8389.69	8389.69
[b] Purchases of stock-in-trade	0.00	0.00	0.00	0.00	0.00	0.00
[c] Changes in inventories of finished goods, work-in-progress and stock-in-trade	2292.37	473.39	1257.11	436.53	-162.83	-162.83
[d] Employee benefits expense	2258.77	3030.81	2143.26	9974.29	9539.30	9539.30
[e] Depreciation and amortisation expense	106.95	110.34	95.40	439.82	423.11	423.11
[f] Other expenses	1054.13	1436.22	820.70	5581.11	5069.82	5069.82
Total expenses	9121.54	7312.43	6664.50	27769.02	23259.09	23259.09
[3] Profit/(Loss) from operations before other income, finance costs & exceptional items[1-2]	0.10	77.06	-490.59	796.38	1732.21	1732.21
[4] Other income	624.03	448.00	32.85	1763.60	3670.65	3670.65
[5] Profit/(Loss) from ordinary activities before finance costs and exceptional items [3+4]	624.13	525.06	-457.74	2559.98	5402.86	5402.86
[6] Finance costs	419.66	436.66	332.58	1558.65	1673.10	1673.10
[7] Profit/(Loss) from ordinary activities after finance costs but before exceptional items[5-6]	204.47	88.40	-790.32	1001.33	3729.76	3729.76
[8] Exceptional items	0.00	0.00	0.00	0.00	0.00	0.00
[9] Profit/(Loss) from ordinary activities before tax[7+8]	204.47	88.40	-790.32	1001.33	3729.76	3729.76
[10] Tax expense	0.00	0.00	6.55	0.00	7.35	7.35
[11] Net Profit/(Loss) from ordinary activities after tax (9 - 10)	204.47	88.40	-796.87	1001.33	3722.41	3722.41
[12] Extraordinary items (net of tax expense)	0.00	0.00	409.90	0.00	409.90	409.90
[13] Net Profit/(Loss) for the period[11+12]	204.47	88.40	-386.97	1001.33	4132.31	4132.31
[14] Share of Profit/(Loss) of associates	0.00	0.00	0.00	0.00	0.00	0.00
[15] Minority interest	0.00	0.00	0.00	0.00	0.00	0.00
[16] Net Profit/(Loss) after taxes, minority interest & share of profit/(loss) of associates[13+14+15]	204.47	88.40	-386.97	1001.33	4132.31	4132.31
[17] Paid-up equity share capital (Face Value of the Share shall be indicated)	6522.77	6522.77	6372.77	6522.77	6372.77	6372.77
[18] Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	0	0	0	0	604.22	604.22
[19] [i] Earnings per share (before extraordinary items)						
(a) Basic	0.06	0.03	-0.25	0.31	1.23	1.23
(b) Diluted	0.06	0.03	-0.25	0.31	1.23	1.23
[ii] Earnings per share (after extraordinary items)						
(a) Basic	0.06	0.03	-0.12	0.31	1.36	1.36
(b) Diluted	0.06	0.03	-0.12	0.31	1.36	1.36

Particulars	3 months ended 31.03.2012	Preceding 3 months ended 31.12.2011	Corresponding 3 months ended in the previous year 31.03.2011	Year to date figures for current period ended 31.03.2012	Year to date figures for the previous year ended 31.03.2011	Previous year ended 31.03.2011
					[Audited]	[Audited]
[A] PARTICULARS OF SHAREHOLDING						
[1] Public shareholding						
- Number of shares	21848772	21848772	21848772	21848772	21848772	21848772
- Percentage of shareholding	6.70%	6.70%	6.86%	6.70%	6.86%	6.86%
[2] Promoters & Promoter Group Shareholding						
[a] Pledged / Encumbered						
- Number of shares	0	0	0	0	0	0
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	0	0	0	0	0	0
- Percentage of shares (as a % of the total share capital of the company)						
[b] Non - encumbered						
- Number of shares	304289706	304289706	296789706	304289706	296789706	296789706
- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of shares (as a % of the total share capital of the company)	93.30%	93.30%	93.14%	93.30%	93.14%	93.14%
[B] INVESTOR COMPLAINTS						
Pending at the beginning of the quarter						
Received during the quarter						
Disposed of during the quarter						
Remaining unresolved at the end of the qrt.						

Particulars	3 months ended 31.03.2012	Preceding 3 months ended 31.12.2011	Corresponding 3 months ended in the previous year 31.03.2011	Year to date figures for current period ended 31.03.2012	Year to date figures for the previous year ended 31.03.2011 [Audited]	Previous year ended 31.03.2011 [Audited]
[1] Segment Revenue [net sales/income from each segment]						
[a] Tea	2990.56	4376.91	2172.36	14991.44	14936.16	14936.16
[b] Electrical	3203.19	2033.68	2558.90	8618.67	6852.44	6852.44
[c] Engineering	1810.89	461.70	1026.83	3070.04	2398.70	2398.70
[d] Total	8004.64	6872.29	5758.09	26680.15	24187.30	24187.30
Less: Inter-Segment Revenue	0.00	0.00	29.08	0.00	29.03	29.03
Net Sales/Income from Operations	8004.64	6872.29	5729.01	26680.15	24158.27	24158.27
[2] Segment Results [Profit(+)/Loss(-) before Tax and Interest from each Segment]						
[a] Tea	-412.74	480.52	-803.39	1684.52	2176.97	2176.97
[b] Electrical	554.42	-268.49	114.10	-89.11	-173.97	-173.97
[c] Engineering	278.12	-38.33	882.27	278.39	596.28	596.28
[d] Total	419.80	173.70	192.98	1873.80	2599.28	2599.28
Less:						
[i] Interest	419.66	436.66	332.58	1558.65	1673.10	1673.10
[ii] Other Unallocable Expenditure net of Unallocable Income	-204.33	-351.36	240.82	-686.18	-3213.48	-3213.48
Total Profit before Tax	204.47	88.40	-380.42	1001.33	4139.66	4139.66
[3] Capital Employed						
[a] Tea	17297.92	17826.60	16762.10	17297.92	16471.05	16471.05
[b] Electrical	4019.01	3673.75	1562.37	4019.01	3331.12	3331.12
[c] Engineering	1259.50	1013.86	1206.62	1259.50	1036.04	1036.04
[d] Others	7429.87	7287.62	8668.49	7429.87	7028.86	7028.86
[e] Total	30006.30	29801.83	28199.58	30006.30	27867.07	27867.07